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BC Society # S-0060921

AGM

July 15, 2020
7pm - 8pm via Zoom

The Living Edge Community provides nutritious, free,
fresh food to working families,
single parents and others through vibrant,
community-focused, farmer-style markets
in the city and suburbs of Victoria.
All are welcome!



living edge

**Connecting People
Changing Communities**

2019 Board of Directors

Rev. Sharon Hayton
President & Chair

Matt Dodd
Treasurer

Robin Martins
Secretary

Sue Van Der Merwe
Member at Large

Rev. Neil van Heerden
Executive Director

*We know who they are
and we all want them on our
charity board of trustees.*

*They are the great and
the good, whose names are
recognizable to all.*

Hurwit & Associates

After serving on the Board of Living Edge for several years in its inception, I was persuaded to return as the Chair when Rev. Dr. Rod Ellis stepped down. It's been a pleasure this past year— we have a great team of directors and administration workers.

2019 was a year of huge changes with the closure of the dinners at Quadra. Change is never easy. We had to maneuver this carefully as everyone involved in these dinners loved being there as volunteers. They built a strong sense of community and many had come to know the regulars. The gospel was preached, good food served, conversations between volunteers and recipients were invaluable.

However, through circumstance beyond our control, the dinners were no longer viable. Costs were rising, the building was deteriorating, and children's ministry had stopped. Neil made a huge effort to find an alternate location, but to no avail. It was clear, the time had come for changes. There has been deep concern expressed to us that with the closure of the dinners, the Gospel portion has stopped. That the Evangelical outreach has ended. Nothing could be further from the truth!

Living Edge had already started food distribution through Neighbourhood Markets manned by various churches and organizations throughout the city. We now have 10 locations - Quadra Village, Gateway Baptists, UVic Family Centre, Central Baptist, Saanich Baptist, Open Gate Church, First Baptist, Emmanuel Baptist, Harbourview Church and University Christian Ministry. The decision was made to concentrate on growing the effectiveness of these 10. Now we reach hundreds of people every single week through these host sites working together with LE. What a testimony!

We had a very successful Strategic Planning Day in order to prioritize the way forward. Out of this one of the priorities is to make opportunities for the leaders and other volunteers from each center to come together. to meet one another, to hear testimonies and to share ideas.

As a result, we recently hosted a luncheon, bringing leaders from each location together. We heard amazing testimonies of a myriad of opportunities to share the Gospel on site. Having been a part of this ministry from the beginning, I personally was deeply moved to hear the stories. Truly, through the distribution centres, at each of the Neighbourhood Markets the Gospel is being seen and heard. We have much to celebrate!

We give thanks for all who continue to support this ministry, for the food provided, for churches and organizations working together throughout the

city, for those who give financially, for those who pray, for the Living Edge staff and so on.

May Living Edge continue to flourish on into the future - to the Glory of God!

Respectfully,
Rev. Sharon Hayton

Rev Neil van Heerden, Executive Director

2019 was a year of change for Living Edge (I think that is how I start every report...). Every year we are adapting to our support, our needs, our supplies and our results. As a non-profit based on Christian principles, we face many challenges and this often affects the results of our funding applications. During the year we lost a lot of support from individuals when we closed the Sunday Dinner and our biggest supporter informed us they were reducing our funding by half.

It seemed we were in a catch twenty two society thought we were too Gospel-focused and others thought we were not Gospel-focused enough. I have to thank our staff, our board, our partner churches and other non-profits who run the Market Places with us and our supporters who stayed for the long haul. We all worked extremely hard to keep Living Edge afloat during a difficult time! As I write this report, Living Edge is doing well financially and the future looks very bright. Thank you Matt Dodd, Deborah Price and Sharon Klein for seeing us through this.

We have faithfully ensured that the Market Places get as much variation and produce as possible even during the tough times Thanks to our Market Place manager and staff, Doug, Siobhan, Aubrey and Sandra. Thanks to Sean for his dedication to praying and sharing with those in need.

Our friends and partners who have taken the ideas we had and found better ways of doing them, thank you for being so kind and gracious with us. To the many volunteers (over 118 of them) who faithfully turn up in the rain, snow and wind to organize and run the market places that help feed over 5,000 food-deprived families and individuals each month, it could not be done without you:

**Saanich Baptist . Gateway Baptist . Church of Our Lord . Quadra Community Centre
UVIC Family Centre . Open Gate Church . Harbourview Church . First Baptist . Central Baptist
Emmanuel Baptist . The Table Peninsula . Rainbow Kitchen . Lambrick Park Church
Saanichton Bible Fellowship . University Christian Ministries . Friendship Community Church**

To our board, you have been amazing and thank-you Rev. Sharon Hayton for leading us.

In Christ,

Rev. Neil van Heerden
Exec. Director

Living Edge AGM
July 15, 2020, 7pm - 9pm via Zoom (Host: Rev. Sharon Hayton)

A G E N D A

Celebrating What God Has and Is Doing Through Living Edge Markets!

Welcome, opening prayer **Rev. Sharon Hayton**

Introduce meeting dynamics regarding Zoom **Rev. Sharon Hayton**

Record of Number of Voting Members Present.

Acceptance of Agenda **Rev. Sharon Hayton**

Acceptance of Minutes from AGM 2019

President's Report **Rev. Sharon Hayton**

Testimony

Executive Director's Report **Rev. Neil van Heerden**

Testimony

Treasurer's Report **Matt Dodd**

Acceptance of Financial Statement 2019

Proposed Budget 2020/2021/ acceptance **Rev. Neil van Heerden & Matt**

Introduction of Directors for 2020 **Rev. Neil van Heerden**

Testimony

Closing Prayer & Blessing

**Living Edge AGM Sunday, March 3, 2019
Held at CDI College, 950 Kings Rd., Victoria, BC, 2pm**

M I N U T E S

Welcome, Introductions, Opening Prayer: Rev. Sharon Hayton

Apologies for Absence: Rev. Sharon Hayton for Rev. Rod Ellis

Number of voting members present: 25 voting members signed in.

Acceptance of Minutes from AGM (March 4, 2018). Motion by Brian Wilson/Seconded by Colin Turner. Changes: Pat Hanscon's name corrected. Frank May adopted amended Minutes. Approved.

President's Report: presented by Rev. Sharon Hayton

Treasurer's Report: presented by Matt Dodd

- \$272,600 error in budget, to be amended.
- ANIC cancelled funding last year.
- No grants came through last year.
- No grant from ACNA, therefore no golf fundraiser.
- Questions asked by Board why we didn't fundraise.
- Facebook is not working.
- Frank May suggested there be quarterly financial statements to monitor spending.
- Neil clarified that they spend a lot less than they budgeted for.
- Wally Eggert suggested Board meet monthly to review finances. He wants supervision of spending money.

Executive Director's Report: Our Journey So Far, presented by Rev. Neil van Heerden

- Neil mentioned \$17,000 per site to support.
- Frank May noted that no supporting partners (churches) were present at the AGM. He suggested that the partners give a quarterly report on their input. Neil agreed.

/continued on page 5.

Presentation and Acceptance of Proposed Budget 2019: presented by Matt Dodd

- Neil is proposing to work part time effective the end of August.
- Frank May would like to see interim statements.
- Talk of withholding the rent for lack of heat and non-working bathrooms. Brian Wilson suggested we give notice to landlord.

Acceptance of budget as presented: Motion by Matt Dodd/seconded by Cathie Wilson. Approved.

Introduction of Directors for 2019/2020:

Rev. Sharon Hayton
Rev. Neil van Heerden
Matt Dodd
Dan Hagel
Sue Van Der Merwe
Robin Martins.

Closing Prayer: Rev. Rob Szo

LIVING EDGE COMMUNITY CHURCH**FINANCIAL REPORT****A. 2019 Operating results compared to budget**

The revenue for Living Edge received in the general fund in 2019 was \$189,210. As with the previous years we were blessed by significant support from Church of Our Lord (\$46,062); partner churches and organizations in Greater Victoria including Gateway Baptist Church, Harbourview Community Church, The Open Gate Church, Central Baptist Church, Emmanuel Baptist Church, Friendship Community Church, Saanich Baptist Fellowship, Saanichton Bible Fellowship, Connection Life Centre, West Village Church, Shelbourne St Church of Christ and University Christian Ministries (\$41,470); offerings from our faithful supporters (\$63,691); Victoria Foundation (\$15,000); the City of Victoria (\$10,000); the Anglican Network in Canada (\$500).

There was only one fund raising event in the year – Ride for Refuge which raised \$2,759. Three performances by the Soul Source Community R&B Band raised \$3600. The total revenue was below the budget by \$60,090. This significant shortfall was due to reduction in income from various sources and the lack of significant fundraising activities.

Expenses of \$189,034 were \$60,266 below budget. This reduction, which was comparable to the reduction in revenue presented above, may be partly attributable to the decreases in expenses as a result of the dis-continuation of the Sunday Dinners during the past year. Apart from an increase in expenses for ministry workers for distribution, all other expenses were within budget, reflecting the change in focus to more food distribution. We ended the year with a net income of \$175.

The current Thrifty Foods Smile Card program, which is earmarked for a replacement van for the food distribution program, had a balance of \$6,874.58 at the end of the year.

B. 2020 budget

Due to the need to confirm a few more facts and assumptions before finalizing the 2020 budget, the budget will be presented at the meeting.

C. Balance Sheet and Cash Flow

On December 31, 2019, Living Edge had assets of \$14,669.74 in our Society's name at Vancity and the remainder in our general account.

Respectfully submitted,
Matt Dodd, Treasurer

Living Edge Community Church Balance Sheet As at 31/12/2019

ASSET

Current Assets

| | | |
|-------------------------------------|------------|--------------------|
| Bank e-Transfers | \$619.36 | |
| Bank - General | \$9,209.70 | |
| Bank - Van & Chair Replacement Fund | \$4,747.09 | |
| Total Cash | | \$14,576.15 |
| Key Deposit | \$60.00 | |
| Total Receivable | | \$60.00 |
| Advances - Gas | \$33.59 | |
| Total Advances | | \$33.59 |
| Total Current Assets | | \$14,669.74 |
| TOTAL ASSET | | \$14,669.74 |

LIABILITY

Current Liabilities

| | | |
|----------------------------------|-------------|--------------------|
| Accounts Payable Linked | \$12,916.55 | |
| Total Payable | | \$12,916.55 |
| GST Paid on Purchases | (\$171.09) | |
| GST Refund | | (\$171.09) |
| Total Current Liabilities | | \$12,745.46 |
| TOTAL LIABILITY | | \$12,745.46 |

EQUITY

Van Replacement Fund

| | | |
|-----------------------------|---------------|-------------------|
| VRF - Revenue | \$17,003.22 | |
| VRF - Interest | \$136.98 | |
| VRF - Expenses | (\$10,265.62) | |
| Van Replacement Fund | | \$6,874.58 |
| Van Replacement Fund | | \$6,874.58 |

Retained Earnings

| | | |
|-----------------------------------|--|---------------------|
| Retained Earnings - Previous Year | | (\$5,125.61) |
| Current Earnings | | \$175.31 |
| Total Equity | | (\$4,950.30) |

| | | |
|---------------------|--|-------------------|
| TOTAL EQUITY | | \$1,924.28 |
|---------------------|--|-------------------|

| | | |
|-------------------------------|--|--------------------|
| LIABILITIES AND EQUITY | | \$14,669.74 |
|-------------------------------|--|--------------------|

Generated On: 06/03/2020

Living Edge Community - AGM 2019 Report Statement Exp/Rev for 2019

LIVING EDGE FINANCIAL STATEMENT FOR 2019

REVENUE

| HEADING | ACCOUNT NAME | TOTAL 2019 YTD | BUDGET 2019 YTD | VARIANCE 2019 YTD |
|--------------------------------|--|-------------------|--------------------|----------------------|
| Offerings | Offerings - receiptable | 37,777 | 50,000 | -12,223 |
| | Offerings - non receiptable | 9,875 | 15,000 | -5,125 |
| | Offerings -match (Rec) | | | |
| | Offerings - match (no rec.) | | | |
| Special Giving | In-kind giving | 16,039 | 5,300 | 10,739 |
| | Intern funding | | | |
| | Other giving | | 1,000 | -1,000 |
| Fundraisers | Fundraising tickets | | | |
| | Fundraising - other (rec) | 1,865 | 4,000 | -2,135 |
| | Fundraising - match (rec) | | | |
| | Fundraising - other (no rec) | 6,511 | 3,000 | 3,511 |
| | Fundraising - match (no rec) | | | |
| Sponsorship & Other | Sponsorships - match (no rec) t-shirts | 406 | | 406 |
| | Sponsorships - match (rec) | | | |
| | Sponsorships & other (no rec) | | | |
| Donations & Grants | Grocery cards | 87 | 200 | -114 |
| | Grants | 25,400 | 25,000 | 400 |
| | Other Donations | 2,886 | 30,000 | -27,114 |
| Other Funding | COOL | 46,062 | 44,450 | 1,612 |
| | Other Churches | 41,470 | 71,000 | -29,530 |
| | ANIC/ACNA | 500 | | 500 |
| Interest | Interest Revenue | 332 | 350 | -18 |
| Total Revenue | | 189,210 | 249,300 | -60,091 |

EXPENSES

| | | | | |
|--------------------------|-----------------------------------|--------|--------|---------|
| Staffing | Pastory Salary | 58,992 | 58,992 | |
| | Pastor Benefits | 14,660 | 14,660 | |
| | ANIC Synod | | | |
| | Intern Salary & Benefits | | 11,500 | -11,500 |
| | Worksafe Premiums | | 200 | -200 |
| | Ministry Workers - dinner service | 10,685 | 20,000 | -9,315 |
| | Ministry Workers - Worship | 1,650 | 4,090 | -2,440 |
| | Ministry Workers - distribution | 30,923 | 25,000 | 5,923 |
| | Ministry Workers - admin | 17,930 | 27,133 | -9,203 |
| ANIC Contribution | Diocesan tithe | | 1,200 | -1,200 |
| Rent | CDI College | | 5,400 | -5,400 |
| | Community Centre | 10,600 | 10,400 | 200 |

Living Edge Community - AGM 2019 Report Statement Exp/Rev for 2019 con'd

| | | | | | |
|--------------------------------|--------------------------------------|--------------------|----------------|---------------|--|
| Admin & Development | | Accounting & Legal | | | |
| | Bank Fees | 288 | 500 | -212 | |
| | Fundraising Expenses | 90 | 200 | -110 | |
| | Educaton & Training | | | | |
| | Insurance | 1,709 | 2,000 | -291 | |
| | Licenses, Memberships & Dues | 990 | 300 | 690 | |
| | Materials & Supplies | 4 | 2,000 | -1,996 | |
| | Miscellaneous | | 2,000 | -2,000 | |
| | Promotional Expenses | 12,483 | 7,925 | 4,558 | |
| | Telecommunications | 585 | 1,500 | -915 | |
| | T-shirts expenses (recoveries) | | 2,000 | -2,000 | |
| | Travel | 904 | 1,000 | -96 | |
| | Website & Software | 779 | 3,000 | -2,221 | |
| | Interest & other expenses | 132 | 200 | -68 | |
| Ministry - food | Food expenses - paid | 3,162 | 9,000 | -5,838 | |
| | Food expenses - in kind | | 5,000 | -5,000 | |
| | Kitchen & Service Supplies - in kind | | 300 | -300 | |
| | Kitchen & Service Supplies | 4,305 | 6,000 | -1,695 | |
| | Van - insurance & Lic | 4,257 | 4,500 | -243 | |
| | Van - gas | 8,592 | 10,000 | -1,408 | |
| | Van - Maintenance & other | 1,076 | 2,000 | -924 | |
| | Furniture & Equipment | 37 | 5,000 | -4,963 | |
| Ministry - other | Service Expenses | | 500 | -500 | |
| | Children's Church | | 1,000 | -1,000 | |
| | Other Programs | | | | |
| | Benevolence | | | | |
| | Pastor's Discretionary Expense | 4,202 | 4,800 | -598 | |
| TOTAL EXPENSES | | 189,035 | 249,300 | -60265 | |
| Surplus (Deficit) | | Net Income | | 175 | |

| Revenue | Description | Proposed Budget | Explanation |
|-----------------------|---|-----------------|---|
| Offerings | Offerings - receiptable | 30,000 | 58,300 |
| | Offerings - non-receiptable | 15,000 | |
| Special Giving | In-kind giving | 5,300 | |
| | Other Giving | 1,000 | |
| Fundraisers | Fundraisers - other (rec) | 4,000 | Ride For Refuge |
| | Fundraisers - third party | 3,000 | Soul Source |
| | Online Fundraising | 5,000 | Six month \$20 campaign |
| Donations and grants | Grocery cards | 200 | |
| | Matching Grants | 0 | Matthew 25 |
| | Grant Victoria Foundation | 15,000 | Victoria Foundation |
| | Grant City of Victoria | 10,000 | City of Victoria |
| Other funding | COOL | 20,000 | |
| | Market Churches | 39,550 | |
| Interest | Interest revenue | 50 | |
| Total Revenue | | 148,100 | |
| Expenses | | | |
| Staffing Costs | Pastor Salary | 30,000 | Pastor Salary and Benefits, reduction of hours |
| | Worksafe Premiums | 200 | |
| | Staffing Contracts & Wages | 51,600 | Reduction of hours for fund raising and office admin (see Staffing sheet for breakdown) |
| ANiC Contribution | Diocesan tithe | 1,200 | |
| Rent | CDI College | 1,800 | |
| | Community Centre | 10,400 | |
| Admin & Develop | Accounting & Legal | 0 | |
| | Overhead Costs | 2,000 | Stationary, printer, stamps, envelopes |
| | Bank Fees | 500 | |
| | Fundraising Exp | 200 | |
| | Education & Training | 3,211 | |
| | Insurance | 2,000 | |
| | Lic, memberships & dues | 300 | |
| | Materials & Supplies, gloves, bags, etc | 2,000 | |
| | Client Survey | 2,000 | |
| | Program Expenses | 13,589 | Recycling, Organic waste, bins, other |
| | Promotional Exp | 1,500 | |
| | Telecommunications | 1,500 | |
| | T-shirt Expenses (recoveries) | 100 | |
| | Travel | 1,000 | |
| | Website & Software | 1,500 | |
| | Interest & other expenses | 200 | |
| | Van Insurance and lic. | 4,500 | |
| | Van - gas | 10,000 | |
| | Van-maintenance & other | 2,000 | |
| Ministry - Other | Service Exp | 0 | |
| | Pastor's Discretionary Exp | 4,800 | |
| Total Expenses | | 148,100 | |



A HUGE heartfelt thank you to our many volunteers who are the heart and soul of Living Edge. Your passion and generosity make it happen. Without your devotion and generous sharing of your time, we would not be able to help so many people.



Living Edge was very blessed in 2019 by the generosity of sustainable donors like the Victoria Foundation, Edward Jones Foundation, ANiC, Church of Our Lord, Neighbourhood Market hosts, and financial supporters who provided funding for our neighbourhood market program. When we reached out to the community and announced we needed a newer van Lutheran Church of The Good Shepherd donated a 12 seater van that, with a few adjustments, was perfect for us.

Our Director of Finance has presented us with a realistic and lean budget for 2020 that includes historical expenses and proven donor revenues. We have applied for \$15,000 from the Victoria Foundation and \$10,000 from the City of Victoria. It will not be known until June 2020 if we were successful with either grant.

We are relying on support from our generous donors and our market programs to generate funds to cover market expenses in 2020. Our \$20/month campaign generated more monthly donors than in previous years. This type of giving provides us with sustainable revenue throughout the year - money that our Director of Finance can count on being there for us every month. We will be working on improving the success of this campaign.

To enhance our fundraising we have to become more creative and pro-active with our fundraising plan. To accommodate and ignite growth, Living Edge needs to plan a formalized program, collaborate internally and use a digital platform to help raise funds both online and off. We have to explore new ways of generating revenue - perhaps through additional sponsorships at each market. Our ten neighbourhood markets have become very popular with the hosting communities and are helping so many people living in the CRD who are food-deprived and is a proven and very attractive program for sponsors to be part of.

We still need a proven donor data program to track giving both from individuals, corporations and grants. Unfortunately, it is not in the budget for 2020 but will be on the 'wish list' for 2021.

In 2020, the organization is focusing on bare-bones expenditures and more sustainable funding throughout the year. Thank you to our generous donors in 2019 – we could not offer food to over 5,000 families and individuals each month without their support.

Respectfully,
Sharon Klein, Fund Development

Sustaining Sponsors



Church of Our Lord
ANGLICAN NETWORK IN CANADA



THE CITY OF
VICTORIA



Anglican Network
in Canada



VICTORIA
FOUNDATION

Supporters

- Anglican Church in North America
- Scotiabank
- Thrifty Foods
- Fairway Markets
- Rainbow Kitchen
- Soul Source Community R & B Band
- Connection Life Church
- West Village Church
- Lutheran Church of The Good Shepherd
- Church of Our Lord

Food Suppliers

- Salvation Army
- Mustard Seed Food Bank
- FoodShare Network
- Islands West
- Quality Foods
- Rainbow Kitchen
- Cobbs Bread
- Hertel's Meats
- Whole Foods
- Cold Star
- Wholesale Club
- Peninsula Co-op
- Michell's Farms

Neighbourhood Market Hosts

Central Baptist Church
Emmanuel Baptist Church
Gateway Baptist Church
The Open Gate Church
Saanich Baptist Church
Harbourview Church
First Baptist Church
Saanich Bible Fellowship

Emmanuel Baptist Church
The Table Peninsula
Lambrick Park Church
Saanichton Bible Fellowship
University Christian Ministries
Friendship Community Church
Quadra Village Community Centre



We added a market in Esquimalt to our list of Neighbourhood Markets in 2019. That brings our total to ten Living Edge markets throughout Greater Victoria. Hundreds of volunteers cheerfully and faithfully serve hundreds of people each week, thousands of people each month, and well over 60,000 souls each year. Our real impact cannot even be measured as many clients share with their friends and neighbours, or take food to other needy folks in their community. Many new clients are brought to tears by this provision; they cannot believe that there is no registration or identification required, and that there are truly 'no strings attached'. This enables even those with short-term needs to make ends meet without being deprived of a basic human right; fresh food! Everyone involved is blessed! Many clients are so appreciative that they want to volunteer with us to 'pay forward' the blessings they have received. To this end, we have found many ways to engage the extra help: set up and take down tents and tables; prepare the coffee station; sort produce; handout the groceries; handout the numbers; call the numbers; or serve cake or pastries to the folks in the waiting areas.

One market has a volunteer take plastic bags home, roll them open, and then bring them back, ready to fill!

Our profile on social media has increased by over 45% this year. We now have almost 1300 followers on Facebook! More followers equates to more clients, more support, and more opportunity to help those in need with the daily abundance of groceries from our generous donors.

Each market is creative in the way it meets the needs of its local neighbourhood: some markets have activities for children while they wait; others have a more elderly clientele and offer space to chat and enjoy a cup of tea or coffee while waiting; still others have volunteers circulate amongst the clients simply to engage in conversation. Even though each market has its own unique 'flavour', some things are universal; relationships are forming, trust is building, people are encouraged; and hope grows!

Respectfully submitted,
Deborah Price, Administrative Assistant

I find myself filled with such joy and gratitude with every visit to a Living Edge supported food market. The environment you have created at your venues provides clients, like me, with dignity and respect. Too often we are already dealing with stigma, shame and hopelessness. A visit to your venues, allow me to be vulnerable and I'm always gifted with compassion and warmth. Feelings of "less than" or "unworthiness" just slip away. I'd like to give a huge thank you to all the warriors that fight the battle right beside us, not in front or behind. Right beside us. I appreciate you all.

Maggie, Living Edge Market customer

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|------------|--|---|---|--|---|---|
| No markets | Central Baptist Church 833 Pandora 5 – 6 UVic Family Centre 2375 Lam Circle 2:30 – 4:30 UVic Christian Ministries UVic | Emmanuel Baptist Church 2121 Cedar Hill Cross Road (from Sept to May) Gateway Baptist Church 898 Royal Oak Ave 5 – 6 | First Baptist Church 877 North Park St 5 - 6 | Quadra Village 901 Kings Rd 11am – 12pm Saanich Baptist Church 7577 Wallace Dr 5:30 – 6:30 Please check our website for current dates and times: www.livingedge.ngo | Open Gate Church 679 Goldstream Ave 12 - 1 | Harbourview Church 511 Constance Ave 11am – 12pm |